

MOBOTIX publishes preliminary business figures for 2020/21

October 13, 2021

Langmeil, 13.10.2021 – According to preliminary figures, MOBOTIX AG achieved product-related sales of € 61 million and an operating result, EBIT of € 1.0 million in the fiscal year 2020/21 ending on 30 September 2021. Backlog of orders received but not shipped was € 1.1 million. The recent full-year forecast of € 62-64 million for product-related sales and € 1.5-2.5 million for EBIT was published 12th May 2021.

The first half of fiscal year 2020/21 was characterized by challenging market conditions especially in the region Asia-Pacific (APAC), where many regional markets suffered from several and repeated lockdowns due to COVID-19-pandemic. Particularly the project business (e.g. hotels, shopping malls) experienced declines that could not be compensated.

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Sales increased in DACH, Nordic markets and Middle East compared to previous fiscal year and in line with expectations. MOBOTIX was able to achieve market position number 3 in Germany according to research data of Novaira (Report of September 2021).

MOBOTIX recorded 10.7% product-related sales increase during fiscal year 2019/20 primarily driven by increased thermal camera sales focused on COVID-19 control during lock-downs in many markets worldwide. The demand for thermal cameras declined in course of the fiscal year 2020/21 as vaccinations were implemented globally.

Growth in vertical market solutions regained, however, during Q4 2020/21 with sales increase of 4.4% compared to Q4 in the previous fiscal year.

All figures mentioned above are unaudited and preliminary. MOBOTIX will publish the final figures for fiscal year 2020/21 on 26th November 2021.